

**COMMERCIAL PROPOSAL  
(Package System)**

Based on Technical Proposal no.02612N/1 dated February 27, 2024

**1. PRICES**

**1.1 Main Equipment**

No.	Item	Total No. of Bays	Total Estimated Net Weight (Kg)	Ex-work Price unpacked (Euro)
1	Aircooler	2 x 1	22,000	78,000 €
Total		2	22,000	78,000 €

**1.2 Additional / Optional Items (if required)**

No.	Item	Price (Euro)
1	Spare parts for commissioning according Doc No:02612N/SP/0A	2,000 €
2	Two Years spare part according Doc No:02612N/SP/0B	4,000 €
3	Daily Rate for Damafin supervisor (8 hrs/ working day excluding travel & local accommodation)	350 € / Day
4	Special Tools	3,500 €
5	Transportation to site	5,000 €

\*One month will be added to delivery time & payment procedure is not dependent to this item.

\*\*VAT will be added to final price

Note: In case of more than 5% increase in amount of project items such as core tubes, aluminum tubes or strips, header plates, electrical motors and axial fans in comparison with announced values at the bid time, Damafin will claim the inflated cost for the unpaid part of the contract. The foresaid circumstances will be valid, up to 50% of contract amount payments implementation.

**2. DELIVERY TIME**

Drawings

Time required submitting our Outline Drawings (G.A.D) for approval is 8 weeks after firm purchase order and down payment



Equipment

The equipment will be ready in knock down conditions at Ex-Work within 8 months after receipt of your firm order and down payment according follow:

Total Project:	8
Engineering activities	2
Procurement	5
Fabrication	1

3. VALIDITY OF OUR OFFER

45 days starting from quotation date.

4. PAYMENT CONDITIONSTerms of Payment

- 25% upon acknowledgement of order,
- 15% upon approved technical key documents
- 20% after delivery signed PO of main row materials (tube, plate)
- 40% upon partial delivery of equipment, against prorated payment,
- Within 20 days
- All price to be paid in the account outside Iran introduced by Damafin.

5. GUARANTEE

We guarantee the material described in this offer against any defect in design, material or workmanship.

Our guarantee is given for a period of **12 months from the commissioning** of the equipment or **18 months after shipment**, which is sooner

During the period covered by the guarantee, we undertake to make good any defect, which may appear, and to supply replacement parts ex-works, except for normal wearing parts (bolts, bearings, etc.), which are not covered by our guarantee.

We shall not be held responsible for any defect due to corrosion, erosion or un-proper operation of the units nor for any inadequate performance due to fouling.

**Mohsen Mollaei**  
**Managing Director and Board Member**

February 28, 2024



Damafin Thermal Technology Co.  
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Tel: (+98-21) 44 92 26 94  
 Fax: (+98-21) 44 92 24 94  
 E-mail: sales@damafin.com  
 Web site: www.damafin.com  
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